

Annual General Meeting

Time and Date: 7:00 pm (AEST) Friday, 25 October 2024

Location: online meeting via Zoom

Zoom link: <https://us06web.zoom.us/j/89286749473?pwd=hzJFsCjdfOuOhqerf2vINvhYHUWGdr.1>
Meeting ID: 892 8674 9473
Passcode: 840092

Agenda

1. Welcome and acceptance of previous minutes

Meeting began:

Attendees:

Apologies:

Motion: The draft minutes of the 2023 AGM, 13 October 2023, be accepted.

2. Business arising from the previous AGM

The President reported that the committee considered implementing ongoing Continuing Education Units (CEUs) requirements and sought members' opinions.

3. President's report

4. Treasurer's report

- The 2023/24 financial report spreadsheets are attached.

5. Election of 2024–25 committee

- Nominations were received for all the existing members of the executive and general committees.
- No new nominations were received.

6. Written notices of business submitted under s.27(4) of the constitution

- No business items were submitted under s.27(4) of the constitution.

7. Nominations for honorary life membership submitted under s.5(2b) of the constitution

7.1 Jacki King

Jacki King got two pups, Ned and Kelly, and took them to puppy pre-school at her local Vet. Dr Judith Randell (a Behaviour Vet) ran the class. She recommended going to the Western Suburbs Dog Training Club (WSDTC) for further training. As Ned approached adolescence, he became challenging for Jacki, so she joined WSDTC. Several Club instructors were also APDT members and encouraged her to join APDT for additional help and more information. So, in December 2003, she did just that and became member number 806. Jacki then enlisted Teresa Crich's training expertise with Dr Judith Randall. Together, this team provided Jacki with the help and guidance she needed to ensure that Ned thrived in Jacki's care. Jacki joined the APDT Committee in 2004/2005. She was invited to the Ethics Sub-Committee in 2004 with Sine Cheyne-Macpherson as Chair, Susan Wilkins, Jen Daniels, Jenny Judson and Neville McDonald. Jacki retired from official committee life several years ago but continues to work with the committee to look after APDT merchandise sales and reporting.

7.2 Robyn McPhee

In 1985, Robyn McPhee received her first Shetland Sheepdog, Tilly, after being captivated by a picture in a dog book. New to dog ownership, she struggled with traditional obedience methods, leading to a breakthrough with a Schutzhund trainer who advocated positive reinforcement. This experience spurred Robyn to pursue dog training courses and become involved in various dog activities despite initial scepticism. Robyn eventually focused on helping others bond with their pets through training, volunteering with organisations like the RSPCA, and running a Puppy School. Now retired and living with her seventh Sheltie, Hero, Robyn continues to explore dog activities, eager to move back to the country and engage with another dog club to assist newcomers.

8 Meeting close

Meeting ended:

Balance sheet report

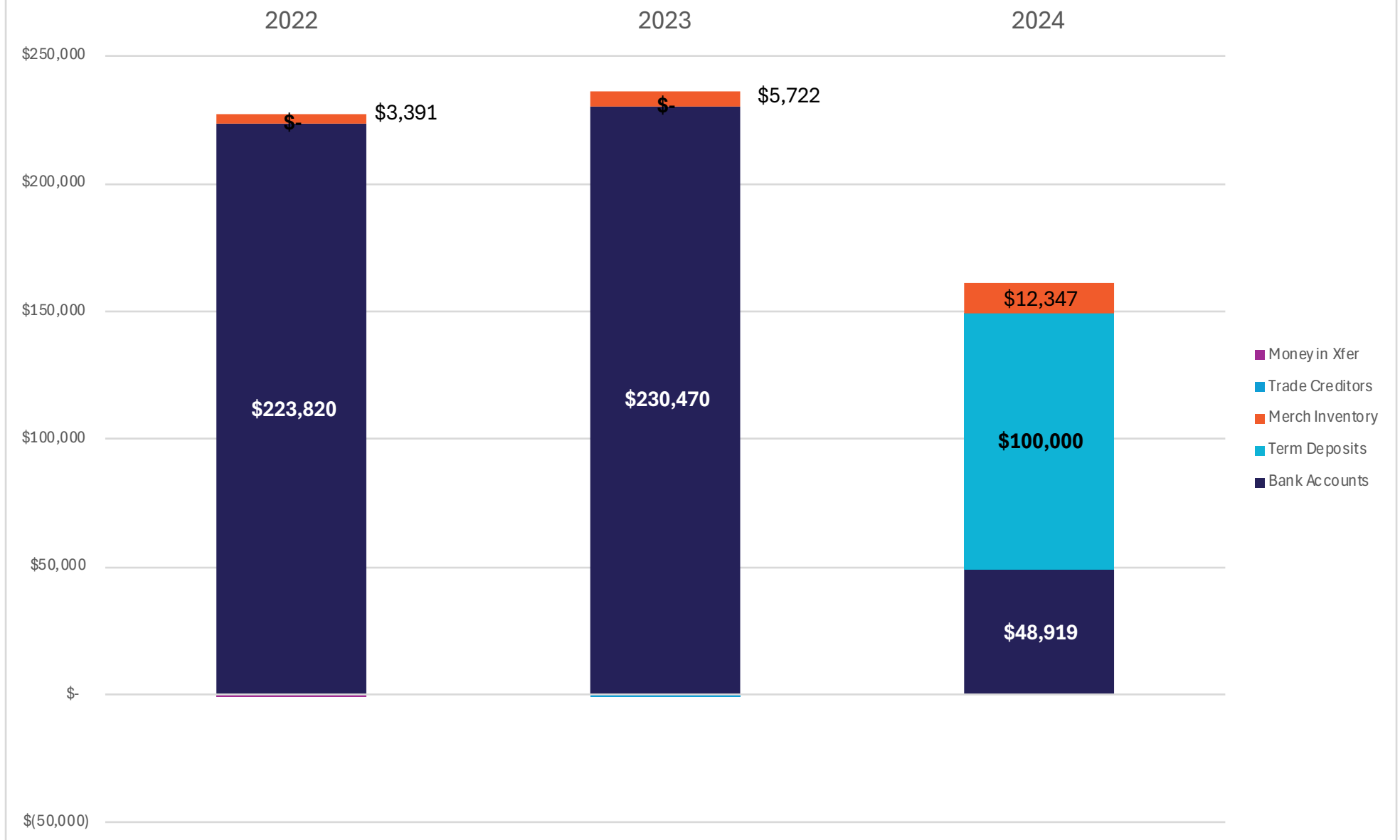
Accrual mode

30 Jun 2024

	Total			
	Actual	Last Year	Variance \$	Variance %
1-0000 Assets				
1-1000 Current Assets				
1-1100 Bank Accounts				
1-1110 Community cheque A/203	1,357.16	23,472.18	(22,115.02)	-94
1-1120 Maxi-i Direct A/888	4,218.15	35,985.08	(31,766.93)	-88
1-1130 Cash Reserve A/039	40,898.75	168,892.51	(127,993.76)	-76
1-1140 Paypal	2,139.19	1,865.15	274.04	15
1-1147 Prepaid MC (Ehrman)	305.92	255.24	50.68	20
1-1182 Term Deposit 1	60,000.00	0.00	60,000.00	-
1-1183 Term Deposit 2	40,000.00	0.00	40,000.00	-
Total Bank Accounts	148,919.17	230,470.16	(81,550.99)	-35.38%
1-1300 Other Current Assets				
1-1320 Inventory	12,346.97	5,721.56	6,625.41	116
Total Other Current Assets	12,346.97	5,721.56	6,625.41	115.80%
Total Current Assets	161,266.14	236,191.72	(74,925.58)	-31.72%
1-2000 Non-Current Assets				
1-2200 Office Equipment				
1-2210 Office Equipment At Cost	11,350.96	11,350.96	0.00	0
1-2220 Accum. Depr. Office Equipment	(11,350.96)	(11,350.96)	0.00	0
Total Office Equipment	0.00	0.00	0.00	-
1-2300 Computers				
1-2310 Computers At Cost	1,018.12	1,018.12	0.00	0
1-2320 Accum. Depr. Computers	(1,018.12)	(1,018.12)	0.00	0
Total Computers	0.00	0.00	0.00	-
1-2500 Low Value Pool				
1-2510 Books and Videos	3,072.21	3,072.21	0.00	0
1-2520 Accum. Depr. Low Value Pool	(3,072.21)	(3,072.21)	0.00	0
Total Low Value Pool	0.00	0.00	0.00	-
Total Non-Current Assets	0.00	0.00	0.00	-
Total Assets	161,266.14	236,191.72	(74,925.58)	-31.72%
2-0000 Liabilities				
2-1000 Current Liabilities				
2-1500 Other Current Liabilities				
2-1510 Trade Creditors	0.00	759.00	(759.00)	-100
Total Other Current Liabilities	0.00	759.00	(759.00)	-100.00%
Total Current Liabilities	0.00	759.00	(759.00)	-100.00%
Total Liabilities	0.00	759.00	(759.00)	-100.00%
Net Assets	161,266.14	235,432.72	(74,166.58)	-32
3-0000 Equity				

	Total			
	Actual	Last Year	Variance \$	Variance %
3-8000 Retained Earnings	235,432.72	227,190.93	8,241.79	4
3-9000 Current Year Surplus/Deficit	(74,166.58)	8,241.79	(82,408.37)	-1000
Total Equity	161,266.14	235,432.72	(74,166.58)	-31.50%

APDT 2024 Balance Sheet



Profit and loss report

Accrual mode

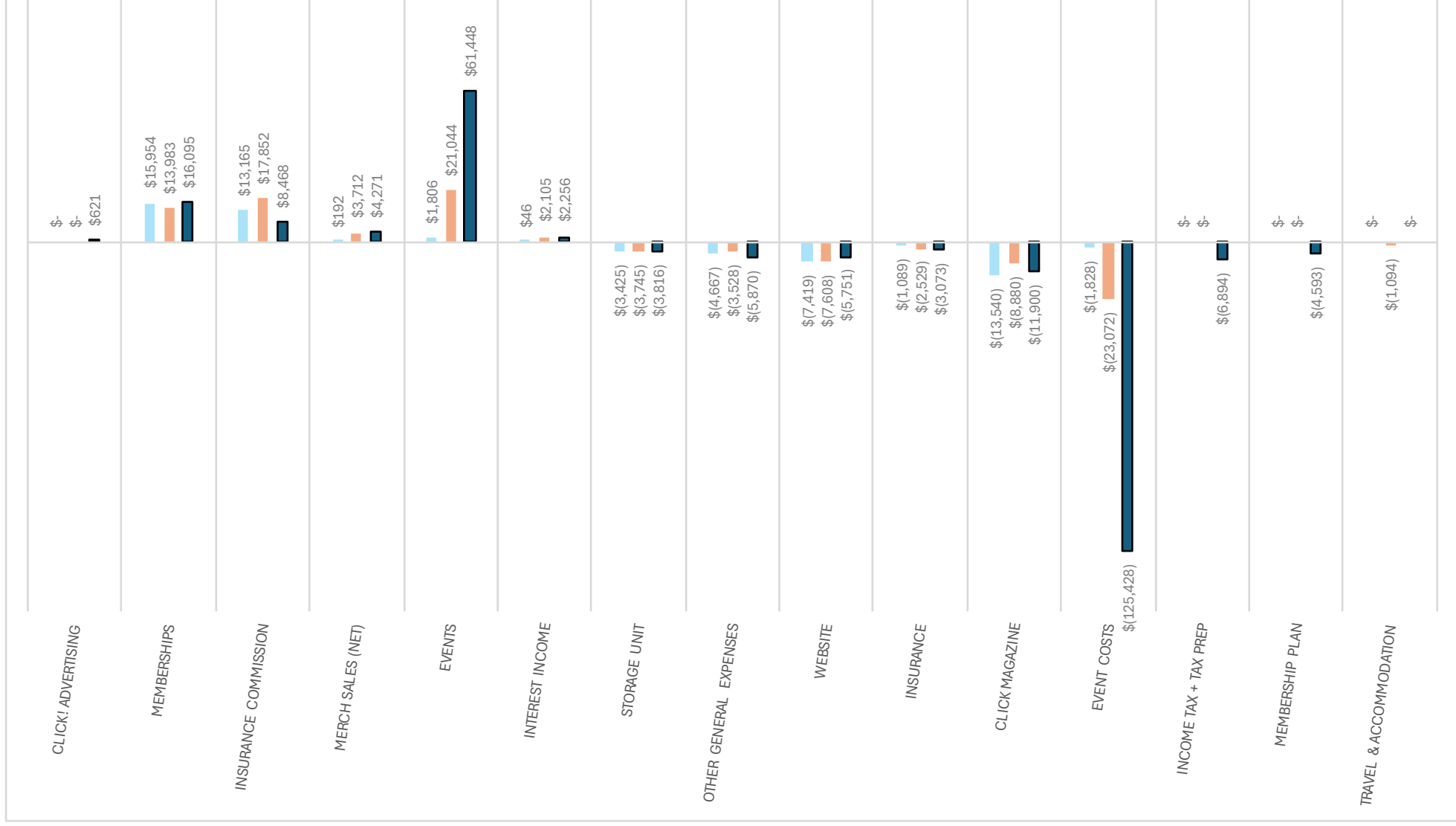
01 Jul 2023 - 30 Jun 2024

	Total			
	Actual	Last Year	Variance \$	Variance %
4-0000 Income				
4-1000 Membership				
4-1030 \$1 memberships	0.00	8.00	(8.00)	-100
4-1037 Mship - Accred Prof Dog Trainer	8,750.00	7,000.00	1,750.00	25
4-1038 Mship - Prof Dog Trainer	4,030.00	3,510.00	520.00	15
4-1039 Mship - Volunteer Dog Trainer	300.00	360.00	(60.00)	-17
4-1040 Mship - Pet Professional	540.00	720.00	(180.00)	-25
4-1041 Mship - Assoc Member	2,090.00	2,035.00	55.00	3
4-1042 Mship - Student	385.00	350.00	35.00	10
Total Membership	16,095.00	13,983.00	2,112.00	15.10%
4-2000 Merchandise				
4-2100 Merchandise	4,193.84	4,742.00	(548.16)	-12
4-2150 Postage merchandise	311.84	188.25	123.59	66
Total Merchandise	4,505.68	4,930.25	(424.57)	-8.60%
4-3000 Events				
4-3001 Conference Member	30,285.00	18,652.29	11,632.71	62
4-3010 Conference Member workshop	6,195.00	1,316.60	4,878.40	370
4-3025 Conference Coach	725.00	0.00	725.00	-
4-3050 Conference Non Member	5,200.00	0.00	5,200.00	-
4-3060 Conference No Member workshop	540.00	0.00	540.00	-
4-3075 APDT webinars	0.00	1,075.00	(1,075.00)	-100
4-4010 Conference Exhibitor	8,530.00	0.00	8,530.00	-
4-4011 Conference Recordings	9,973.00	0.00	9,973.00	-
Total Events	61,448.00	21,043.89	40,404.11	192.00%
4-5000 General				
4-5010 Commission Marsh pty	8,467.95	17,852.42	(9,384.47)	-53
4-6000 Click! advertising	621.00	0.00	621.00	-
Total General	9,088.95	17,852.42	(8,763.47)	-49.10%
Total Income	91,137.63	57,809.56	33,328.07	57.70%
5-0000 Cost Of Sales				
5-1000 COGS Merchandise	(1,676.83)	1,218.00	(2,894.83)	-238
5-5000 Freight In	1,420.00	0.00	1,420.00	-
Total Cost Of Sales	(256.83)	1,218.00	(1,474.83)	-121.10%
Gross Profit	91,394.46	56,591.56	34,802.90	62
6-0000 Expenses				
6-1000 General Expenses				
6-1100 Tax Fees	2,860.00	0.00	2,860.00	-
6-1200 Advertising & Marketing	1,777.00	0.00	1,777.00	-
6-1300 Bank Fees	52.00	62.45	(10.45)	-17

	Total			
	Actual	Last Year	Variance \$	Variance %
6-1400 Credit Card Fees	652.64	917.38	(264.74)	-29
6-1550 Insurance	3,072.69	2,528.62	544.07	22
6-1555 Stamp Duty	0.00	111.27	(111.27)	-100
6-1560 Customs fees for importing goods	0.00	520.92	(520.92)	-100
6-1700 Fair Trading	96.42	89.40	7.02	8
6-1800 Storage unit F43	3,816.00	3,745.00	71.00	2
6-1930 Postage (APDT business)	174.00	296.55	(122.55)	-41
6-1950 Printing	1,435.50	0.00	1,435.50	-
6-1951 MYOB	520.71	758.20	(237.49)	-31
6-1952 Mailchimp	878.25	540.60	337.65	62
6-1956 Software / Hardware	230.89	230.89	0.00	0
Total General Expenses	15,566.10	9,801.28	5,764.82	58.80%
6-2010 membership plan subscription	4,592.50	0.00	4,592.50	-
6-4000 Click Magazine Newsletter				
6-4200 Postage/ Courier	0.00	73.72	(73.72)	-100
6-4350 Click Magazine Expenses	11,899.80	8,806.60	3,093.20	35
6-4600 Travel & Accom. Expenses	0.00	1,093.50	(1,093.50)	-100
6-4900 Parking	53.00	0.00	53.00	-
Total Click Magazine Newsletter	11,952.80	9,973.82	1,978.98	19.80%
6-6000 Merchandise				
6-6300 Postage for merchandise sales	491.95	0.00	491.95	-
Total Merchandise	491.95	0.00	491.95	-
6-7000 Events				
6-7001 Webinar Presenter Payments	540.00	3,780.04	(3,240.04)	-86
6-7010 Events NSW	6,379.48	2,069.13	4,310.35	208
6-7100 Conference speakers	18,957.73	0.00	18,957.73	-
6-7150 Conference	99,551.17	17,222.50	82,328.67	478
Total Events	125,428.38	23,071.67	102,356.71	443.60%
6-8000 Website				
6-8100 Website	5,751.02	7,608.05	(1,857.03)	-24
Total Website	5,751.02	7,608.05	(1,857.03)	-24.40%
6-9000 Taxes				
6-9001 Income Tax	4,034.00	0.00	4,034.00	-
Total Taxes	4,034.00	0.00	4,034.00	-
Total Expenses	167,816.75	50,454.82	117,361.93	232.60%
Operating Profit	(76,422.29)	6,136.74	(82,559.03)	-1345
8-0000 Other Income				
8-1000 Interest Income	2,252.71	2,105.05	147.66	7
8-3000 other income	3.00	0.00	3.00	-
Total Other Income	2,255.71	2,105.05	150.66	7.20%
Net Profit	(74,166.58)	8,241.79	(82,408.37)	-1000

APDT 2024 Income & expenses (P&L)

■ 2022
 ■ 2023
 ■ 2024



APDT 2024 Income & Expenses (P&L)

